

## DigData online panel as a network of thoughts

We have realized over 550 research projects

279 576 Our respondents have filled nearly 280 000 questionnaires

127 000 We've gathered over 125 000 users all over Ukraine 24 in 24 region Ukraine\*

in 24 regions of

**MEDICINES** 

**SERVICES** 

**HOME APPLIANCES** 

**E-COMMERCE** 

**FMCG** 

**OTHER CATEGORIES** 

DigData online panels is an ideal tool to investigate consumers of nearly all categories of goods and services.

<sup>\*</sup>except for the occupied territories

## DigData online panel

We take a lot of effort in non-stop recruiting new respondents to our panel using online and offline methods, including social media, advertising and b2b projects.

+20 K

year-to-year panel flow-in 40

recruiting sources; 10% of respondents recruited offline



year history of market research in Ukraine

To enforce our panelists' loyalty we are always there to help them (phone, e-mail, social media) and monitor their likes and needs.

In line with our quality codex we terminate speedsters, straight liners and responses with bad logics, which helps us maintain **high quality of data**, while elaborate motivation package guarantees high response level.

DigData develops **custom questionnaires** for the specific clients' needs, while the panel is profiled to give access to the target audience to be surveyed.

Panel structure: geographical split

Split by city size, %

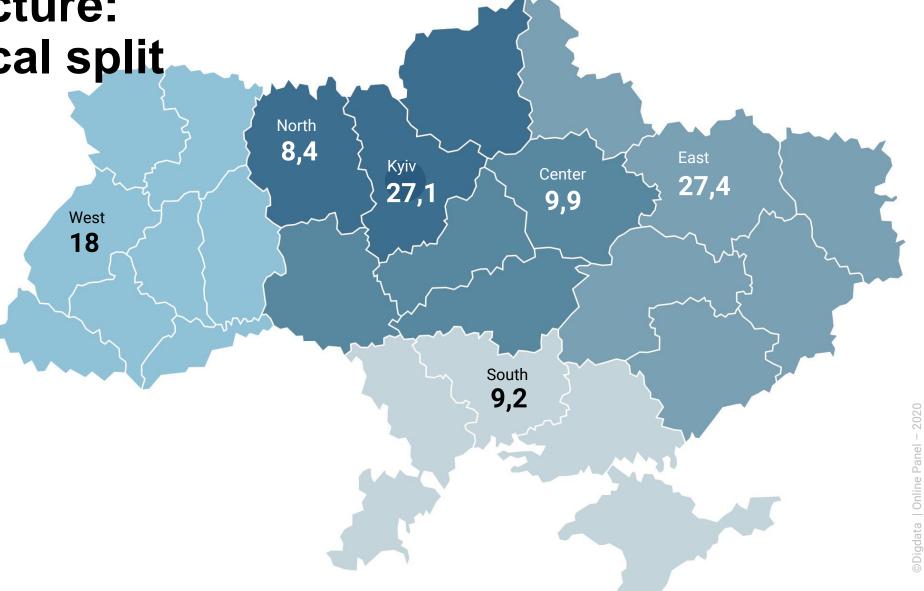
**55,6** > 500

**25,2** 101κ - 500κ

**6,6** 51κ – 100κ

**11,1** < 50к

Regional split, % ▶

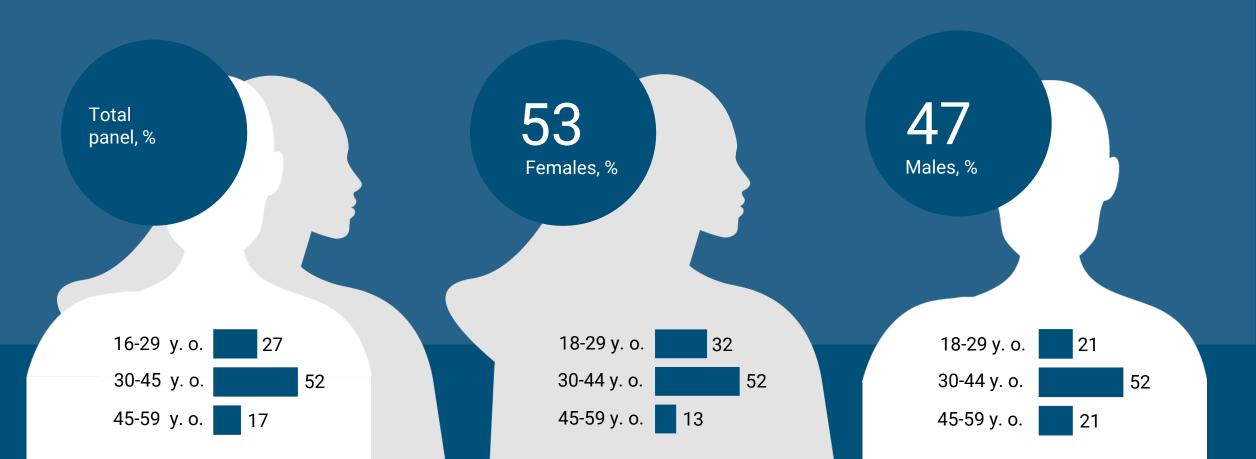


### Panel structure: age and gender

71%

Internet penetration in Ukraine among people aged 15+

According to Factim Group Investigation on Internet penetration, III quarter of 2019 year



## Panel structure: family size and marital status

71%

Internet penetration in Ukraine among people aged 15+

According to Factim Group Investigation on Internet penetration, III quarter of 2019 year

#### Family size

36%	Married, civil	partnership,	with kids

21% Lives with parents, relatives

16% Married, civil partnership, no kids

8% Lives alone, no kids

5% Lives alone, has kids

5% Married, civil partnership, kids separated

4% Shares living space with friends

5% Other

#### **Number of kids**

56% No kids

29% 1 kid

13% 2 kids

2% 3 kids

## Panel structure: employment and income

Internet penetration in Ukraine among people aged 15+

According to Faction 0

49%	Full time, hired
10%	Unemployed
8%	High school student
8%	Part-time employment
6%	Self-employed
6%	Housewife (husband)
5%	Enterpreneur
3%	Retired
1%	Disabled

#### Income

8% High

54% Average

24% Low

14% No answer

## **Available targeting**

Personal data shared in registration questionnaire. Available for 100% of panel

PURCHASE RESPONSIBILITY EMPLOYMENT MARITAL STATUS

GENDER AGE RESIDENCE EDUCATION AGE AND NUMBER OF KIDS

CITY SIZE INDUSTRY HOUSEHOLD INCOME PROFESSION

FREQUENCY OF INTERNET-PURCHASES TYPE OF INTERNET CONNECTION

Additional profiling. Available for 50% of panel

INTERNET PROVIDER CELL-PHONE CONNECTION PROVIDER

**CAR OWNERSHIP AND USAGE** 

**SMARTPHONE OPERATIONAL SYSTEM0** 

**CONSUMPTION FREQUENCY ON FMCG CATEGORIES** 

### **Quality control measures in place**

**Constant monitoring of the profiling information shared by respondent**. Every panel member has a unique identificator and a unique e-mail on top of registration socio-demographic data which makes it impossible to have duplicates in the panel.

In-survey **monitoring of untypical respondents' behavior** while filling in surveys like straightliners, speedsters, inattentive responses, mutually exclusive answers.

Survey-to-survey panel enrichment lets us get deeper knowledge of panel members, which lets us **monitor dishonest responses**.

## Loyalty of respondents

Respondents' loyalty is the key to high quality of marketing research.

The response rate to the invitation to participate in the survey is more than 45%. This shows proactivity and viability of our online panel. To increase the loyalty of respondents, we conduct various activities and mini-activations, as well as encourage activity by drawing valuable prizes. We increase the level of trust of respondents through constant communication, as well as prompt support in resolving various issues.

The percentage of respondents who reach the end of the questionnaire is more than 90%, which indicates the high quality of the questionnaires, programmed by DigData specialists.

The number of those who unsubscribe from our research is less than 0.28%, which confirms the fact that the loyalty of our respondents is at a high level.

Base: N=1000 (according to Omnibus, April 2019)



# Motives for respondents' participation in DigData online surveys

57% participate in surveys because there is possibility of receiving a reward

Each respondent who passed the survey becomes a participant in the prize draw. We use a system of drawing gift certificates and other valuable prizes (gadgets, mobile equipment, etc).

However, receiving a reward is not the only motivating factor for the respondents of our online panel. Other motives:

54% like to express their opinion

45% want companies to take their views into account

42% take surveys as a matter of interest

24% like DigData community

1 4% like to learn about new products on the market

Base: N=1000 (according to Omnibus, April 2019)

# What prevents panelists from completing the survey

56% Not enough free time

25% Questionnaire is too long

Regardless of place of residence, gender and age of respondent there could be a problem of having not enough free time. Thanks to special software, respondents can be interviewed at any convenient time and using any device.

According to our research practice, the most **optimal duration of the survey is 10-15 minutes.** 

## Principles of work and quality

The company adheres to the International Code of ICC / ESOMAR Marketing and Social Research. Guarantees high quality of research and correspondence to ethical research practices.

You could learn more about the operation of the service quality control system, as well as ethical issues related to marketing research, following the <u>link</u>.





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